



IE expo 2012
7 – 9 March 2012

Shanghai New International Expo Centre (SNIEC)
Shanghai, China

Application Form

Deadline for Applications: 15 February 2012

1) EXHIBITOR DETAILS

COMPANY (Chinese)

COMPANY (English)

ADDRESS

COUNTRY, CITY, POSTAL CODE

| | | | |
|--|-----------|---------|---|
| AREA CODE | TELEPHONE | TELEFAX | Member of the following trade associations: |
| E-MAIL | MOBILE | WWW. | |
| CONTACT FOR TRADE FAIR ORGANIZATION, POSITION <input type="checkbox"/> Mr. <input type="checkbox"/> Ms. | | | |

Type of Exhibitor

Manufacturer Dealer Importer Distributor Service company Association/Institution Organizer of National Pavilion (multiple entries possible)

Headquarters of the parent company with full address and country

BILLING ADDRESS (only if address differs from above)

COMPANY

| | |
|----------------------------|-----------|
| STREET, P.O. Box | TELEPHONE |
| COUNTRY, TOWN, POSTAL CODE | TELEFAX |
| CONTACT, Mr. / Ms. | E-MAIL |

2) PARTICIIPATION FEES

We wish to participate and apply for:

| Hall | Raw Space* | front x depth | |
|-------------------------------|----------------|---------------|-----|
| | m ² | (m) | (m) |
| RMB 2200/sqm (min. 12 sqm) | | | |

* Upper-storey stand space costs 50% of the price of the respective ground-floor space.

* There will be shell scheme packages on offer in the exhibitor manual at a later stage.

Co-exhibitors: A charge of RMB 1,800 will be applicable for each co-exhibitor. Please contact the organizer for the co-exhibitors' application form.

Additionally represented companies are not allowed at the stand.

The objects registered for and brought to the fair are our property: yes no

If not: Property of the following company/ies (full addresses): _____

Index of Products and Services: see overleaf (Please complete and submit the attachment together with this application form)

Please take notice of the Participation Terms as well as the Technical Guidelines. The attached Participation Terms as well as the Technical Guidelines are recognized as legally binding in all parts. Each applicant acting on behalf of a third party shall be directly liable for meeting the demands of Organizer in respect of the above fair.

Company Name:

Organizer:

Signature

Signature

Date

Date



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3) INDEX OF PRODUCTS AND SERVICES

Attachment to IE expo 2012 application form

COMPANY (Please underline keyword for alphabetical entry)

Under which letter should the company be listed in the catalog: _____

We shall be presenting exhibits and/or services which come under the following product group(s) in the product index:

- | | | |
|---|--|--|
| <input type="checkbox"/> 1 Water and Sewage Area | <input type="checkbox"/> 2.11 Resources recycling and reutilization | <input type="checkbox"/> 5.3 Other related technologies |
| <input type="checkbox"/> 1.1 Water extraction, seawater desalination | <input type="checkbox"/> 2.12 Waste suppliers, distributors and traders | 6 Environment Measurement, Control and Laboratory Technology |
| <input type="checkbox"/> 1.2 Water and sewage treatment | <input type="checkbox"/> 2.13 Accessories and wear parts | <input type="checkbox"/> 6.1 Laboratory equipment |
| <input type="checkbox"/> 1.3 Mechanical-physical processes | 3 Air Pollution Control Area | <input type="checkbox"/> 6.2 Measuring equipment |
| <input type="checkbox"/> 1.4 Chemical-physical processes | <input type="checkbox"/> 3.1 Desulfurization and denitrification | <input type="checkbox"/> 6.3 Analysis equipment |
| <input type="checkbox"/> 1.5 Biochemical processes | <input type="checkbox"/> 3.2 Ammonia removing and dust removal | <input type="checkbox"/> 6.4 Monitoring systems |
| <input type="checkbox"/> 1.6 Treatment of sludge and residues | <input type="checkbox"/> 3.3 Industrial waste gas control | <input type="checkbox"/> 6.5 Process control for water, sewage, refuse and air |
| <input type="checkbox"/> 1.7 Water distribution, sewers | <input type="checkbox"/> 3.4 Kitchen oil mist purification | <input type="checkbox"/> 6.6 Environmental information systems |
| <input type="checkbox"/> 1.8 Pipes, shafts | <input type="checkbox"/> 3.5 Vehicle exhaust purification | 7 Environment Management and Services |
| <input type="checkbox"/> 1.9 Pipe construction and repair | <input type="checkbox"/> 3.6 Indoor air purification | <input type="checkbox"/> 7.1 Disposal services |
| <input type="checkbox"/> 1.10 Sewer inspection, cleaning, maintenance | 4 Energy Saving Technologies, Services and Products Area | <input type="checkbox"/> 7.2 Water supply and sewage disposal |
| <input type="checkbox"/> 1.11 Pumps and lifting tackle | <input type="checkbox"/> 4.1 Energy saving and emission reduction result display | <input type="checkbox"/> 7.3 Consultancy, environmental management, eco-auditing |
| <input type="checkbox"/> 1.12 Outlets and fittings | <input type="checkbox"/> 4.2 Industrial energy saving technologies and equipments | <input type="checkbox"/> 7.4 Financing/Marketing/Sales |
| <input type="checkbox"/> 1.13 Membrane and Fittings | <input type="checkbox"/> 4.3 Heat supply and refrigeration, energy saving and improvement for lighting and power distribution system | <input type="checkbox"/> 7.5 Data processing, computer hardware and software |
| <input type="checkbox"/> 1.14 Drinking Water Equipment | <input type="checkbox"/> 4.4 Rainwater collection, waste heat and waste pressure utilization | <input type="checkbox"/> 7.6 Analysis laboratories |
| 2 Refuse Disposal and Resources Recycling and Reutilization Area | <input type="checkbox"/> 4.5 Energy saving services and energy management contracts | 8 Education and Research |
| <input type="checkbox"/> 2.1 Refuse sorting, collection and transport | <input type="checkbox"/> 4.6 Other energy saving technologies and products | <input type="checkbox"/> 8.1 Associations and institutions |
| <input type="checkbox"/> 2.2 Refuse Containers, vehicles and superstructures | 5 Other Pollution Control Area | <input type="checkbox"/> 8.2 Research institutes |
| <input type="checkbox"/> 2.3 Transfer equipment and plant | <input type="checkbox"/> 5.1 Noise and vibration control | <input type="checkbox"/> 8.3 Specialist publishers, trade literature |
| <input type="checkbox"/> 2.4 Urban road cleaning and maintenance machines | <input type="checkbox"/> 5.2 Ecological recovery and protection | <input type="checkbox"/> 8.4 Training and education |
| <input type="checkbox"/> 2.5 Kitchen waste treatment | | <input type="checkbox"/> 5.3 Other related technologies |
| <input type="checkbox"/> 2.6 Medical waste treatment | | |
| <input type="checkbox"/> 2.7 Mechanical-biological treatment | | |
| <input type="checkbox"/> 2.8 Thermal utilization | | |
| <input type="checkbox"/> 2.9 Generating energy from waste materials (biogas plants, components) | | |
| <input type="checkbox"/> 2.10 Landfills | | |

1) If you have specified more than one main group, please state here where your principal emphasis lies:

2) The following exhibits will be on display:

3) Special request concerning location:

Title of the fair
IE expo 2012

Venue: Shanghai New International Expo Centre
Duration and Opening hours
Wednesday to Friday , 7 - 9 March
Wednesday to Friday 9 am to 5 pm

Organizer*:
Messe München GmbH
MMI (Shanghai) Co., Ltd
Shanghai ZM International Exhibition Co., Ltd
Chinese Society for Environmental Science
* MMI (Shanghai) Co., Ltd and Shanghai ZM International Co. Ltd are planning the foundation of a special purpose joint venture for the IE expo event. With the establishment of this joint venture, the JV company enters into this contract. The exhibitor agrees to the joint venture taking over the rights and responsibilities from this contract.

Contact Info:
MMI (Shanghai) Co., Ltd
GC Tower ,11th Floor,
Room 803-805, 1602 Hongwell Int'l Plaza,
200235, P.R. China
Phone: +86 21 2020 5500,
Fax: +86 21 2020 5666
ifatchina@mmi-shanghai.com,
www.ie-expo.com,

Shanghai ZM International Exhibition Co., Ltd (ZM)
Room 803-805, 1602 Hongwell Int'l Plaza,
200235, P.R. China
Phone: +86 21 54592323,
Fax: +86 21 5459 2358
ie-expo@zhongmao.com.cn
www.ie-expo.com,

Terms of Participation

All prices indicated below are net. No value-added tax is required.

1 Application

All potential exhibitors wishing to take part in the event must express their wish to do so by fully completing and signing – with a legally binding signature - the "Application" form and submitting it to the Organizer at the earliest opportunity or at the latest by the application deadline.

Deadline for Applications: 15 February 2012

With the application, exhibitors express to Organizer their serious interest in taking part in the event as exhibitors. All exhibits must be described precisely on the application form. Co-exhibitors must be named on the application form for co-exhibitors. The same particulars must be specified as for the exhibitor. Incomplete applications cannot be considered.

Organizers of joint stands are not exhibitors as defined by the Terms of Participation.

2 Permitted exhibitors and exhibitors

All domestic and foreign manufacturers or their Chinese subsidiaries, general importers and specialist dealers authorized by the manufacturers are admitted as exhibitors. Co-exhibitors shall not be admitted, nor additional organizations represented, unless expressly specified in the notice of admission. General importers and authorized specialist dealers may only exhibit machines and plants whose manufacturers are not represented at IE expo 2012. All exhibits must correspond to the relevant range of exhibits for this trade fair and be designated by name and category on the application form. Articles other than those permitted and registered, as well as used, hired or leased machinery, may not be exhibited. Organizer has the final decision and has the right to remove any other exhibits at the exhibitor's risk and expense.

An exception is made in the case of objects which are not part of the exhibitor's range of goods, but which are required for their display (e.g. for demonstration purposes). Organizer may exclude specific exhibition objects from the admission and link the admission with conditions.

The Terms of Participation as well as the Technical Guidelines are accepted as legally binding with submission of application documents.

3 Co-exhibitors and additionally represented companies (see Clause 1, 2)

Permission for co-exhibitors must be requested in writing. The registration fee is 1,800 RMB for each co-exhibitor admitted.

A co-exhibitor is one who presents his own goods or services, using his own staff, at the stand of another exhibitor (the main exhibitor). This definition includes group companies and subsidiaries. Agents and representatives are not admitted as co-exhibitors.

The definition of an additionally represented company is as follows: In the case of an exhibitor who is also a manufacturer, an additionally represented company is any other company whose goods or services are offered by the exhibitor. If an exhibitor who is a distributor wants to display not only the products of one manufacturer but also goods and services of other companies, then these count as additionally represented companies.

Additionally represented companies are not allowed on the stand.

Admission of the exhibitor does not mean that a contract exists between Organizer and the co-exhibitors or other companies he represents. Co-exhibitors are admitted against payment.

The exhibitor must make this payment. The amount can also be invoiced subsequently by Organizer.

The exhibitor is responsible for ensuring that his co-exhibitors and other companies he represents comply with the Terms of Participation, the Technical Guidelines as well as the instructions of the Trade Fair Management. The exhibitor is liable for the debts and negligence of his co-exhibitors as if they were his own. If co-exhibitors make direct use of Organizer services, Organizer is entitled to invoice the exhibitor for these services. He is jointly and severally liable. The exhibitor may not move, exchange or share his stand, nor surrender it either in part or in whole to third parties, without Organizer's prior written consent.

4 Participation fees, lien

The net participation fees per sqm of floor space are:

a) In the halls (minimum stand size 12 sqm): Raw space RMB 2200/sqm

Upper-storey stand space costs 50% of the price of the respective ground-floor space.

c) Besides the rent of the stand area, the participation fees include extensive services provided by Organizer, such as consultation and planning advice, publicity work, organization and technical assistance.

Each square meter or part thereof will be included in full in the calculation, the floor space always being considered rectangular, without taking account of projections, supports, service connections and the like. The applicant shall be invoiced for 50% of the projected participation fee shortly after his application. This first payment will be refunded if the applicant is not admitted to the trade fair, but will be forfeited if the applicant withdraws unilaterally and completely from the undertaking. The rest 50% of the projected participation fee shall be remitted before 7 February 2012. If the application is provided after 7 February 2012, the applicant shall remit 100% of the projected participation fee after his application.

The exhibitor shall receive an invoice for the remainder of the participation fee after stand assignment. Payment of the invoices is due immediately unless other payment deadlines are stated in the invoices. Payment of the participation fee as well as payment for admitting co-exhibitors is a prerequisite for occupation of the exhibition area.

If exhibitors have ordered Organizer services, Organizer is entitled to withhold such services, including the supply of electricity, water, compressed air, etc., until the exhibitor has fulfilled his financial obligations to Organizer. This applies in particular to obligations arising from previous events. Organizer reserves the right to enforce the lessor's lien, as permitted by law, in order to secure its claims arising from the rental. The exhibitor must inform Organizer at any time about the ownership of articles, which are exhibited or to be exhibited. If an exhibitor does not meet his financial obligations, Organizer can detain the exhibits and stand fittings and, at the exhibitor's expense, sell them at public auction or privately. The legal provisions on the realization of the pledge are – as far as permitted by law – excluded.

Organizer does not accept liability for damage to exhibits and stand fittings detained under this clause, unless Organizer is guilty of intent or gross negligence.

Upon special application by the exhibitor, the participation fee and/or the payment for the admittance of co-exhibitors can be invoiced to a third party. As prerequisites, the third party must declare acceptance of the obligation or promise to pay the amount owed to Organizer, and Organizer must declare its agreement with such.

Should the exhibitor wish to have an invoice rewritten because the name, legal form or address of the recipient of the invoice has changed, the exhibitor is obliged to pay Organizer a sum amounting to 500 RMB plus VAT for each change of invoice unless the details in respect of name, legal form or address of the recipient of the invoice were incorrect on the original invoice and Organizer was responsible for the incorrect details. The exhibitors should be ultimately responsible for failure of third party.

5 Terms of payment (see Clause 4)

The deadlines for payment given in the invoices must be observed. Prior payment in full of the amount invoiced is a condition for access to the exhibition area, an entry in the catalogue, and provision of workers' and exhibitors' passes. The applicant or exhibitor will receive invoices for all additional charges (e.g. technical services, advertising material) with the confirmation of the order; they are to be paid immediately on receipt. All invoiced amounts in all Organizer invoices, which are connected with the event, are to be paid in RMB, without deductions and free of all charges (e.g. bank charges occurring when transferring via bank account have to be paid by the applicant), by credit transfer to the account specified in the invoices, mentioning the exhibitor's company name and invoice number.

6 Rental contract

The application of the exhibitor represents the contractual offer. The admission or rejection will be confirmed to the exhibitor in writing in due time. Admission cannot be transferred. The rental contract comes into force when Organizer has notified the exhibitor in writing that he is admitted. This generally occurs when layout planning has been completed.

According to this contract, Organizer is authorized to assign a stand area to an exhibitor, which might deviate from the information in the application unless these deviations are unacceptable for the exhibitor. A deviation is considered acceptable if Organizer does not receive the exhibitor's rejection of the assignment of the stand area within one week.

If an exhibitor rejects a stand area before the above mentioned deadline and the assigned stand area is unacceptable for the exhibitor, the exhibitor can demand that Organizer assign him an acceptable stand area. If Organizer does not comply with the demand within an appropriate time period, the exhibitor can withdraw from the contract. The exhibitor does not have any further rights.

The allocation of the other stands, in particular of neighboring stands, can change by the time the trade fair opens. Organizer is also entitled to relocate or close entrances to and exits from the trade fair grounds and halls, and to make other structural alterations.

Exhibitors cannot make claims against Organizer because of such changes. Organizer may also subsequently, i.e. after the rental contract and the stand assignment have come into force, change space allocations, and in particular change the location, type, dimensions and size of the exhibition area rented by the exhibitor, insofar as this is necessary for reasons of safety or public order, or because the trade fair is oversubscribed and further exhibitors must be admitted or because changes in assignments of exhibition space ensure that the facilities and space required for the trade fair are used more efficiently. However, such subsequent changes may not exceed the scope which the exhibitor can reasonably be expected to accept. Should such subsequent changes result in a lower participation fee, the difference in amount will be refunded to the exhibitor. Further claims against Organizer are excluded. If exhibitors cannot use their stand space or are impaired in the use of their stand because they have infringed legal or official regulations or the Terms of Participation or the Technical Guidelines, they are nevertheless obliged to pay the participation fee in full and to pay Organizer compensation for all damage caused by themselves, their legal representatives or employees; exhibitors are not entitled to cancel or terminate the contract unless the law specifically entitles them to do so.

The exhibitor's reservations, conditions, and particular wishes (e.g. regarding location, exclusion of competitors, stand construction or design) will be taken into account only if expressly confirmed in the notice of admission. Space will be allocated according to Organizer's requirements and the prevailing conditions, and in accordance with the classification system for the trade fair as applied by Organizer at its own discretion, and not according to the order in which applications are received.

Exhibitors do not have a legal claim to admission unless such a claim exists by law. Exhibitors who have not fulfilled their financial obligations to Organizer, e.g., in respect of previous events, or have infringed the regulations governing the use of the event grounds, or the terms of participation, may be excluded from admission. Organizer is entitled to withdraw from the contract or to terminate the contractual relationship without notice if admission was based on incorrect or incomplete statements by the exhibitor, or if, at a later date, the exhibitor no longer fulfills the conditions for admission.

7 Cancellation of contract

If the location, type, dimensions or size of the exhibition area rented by the exhibitor is subsequently changed so much that the exhibitor can no longer be reasonably expected to accept the exhibition area, the exhibitor is entitled to withdraw from the rental contract within one week of receiving written notification by Organizer.

Otherwise, apart from the statutory rights to withdraw from the contract, the exhibitor has no right to withdraw from this contract. If the exhibitor states that he is withdrawing from the contract, this means – regardless whether he has the right to withdraw from the contract or not – that he is renouncing once and for all his intention to take part in the trade fair. If the exhibitor states that he is withdrawing from the contract and thus renounces once and for all his intention to take part in the trade fair, Organizer is entitled to re-let the stand area or use it itself without being obliged to do so, even if the exhibitor has no right to withdraw from the contract. If the exhibitor has stated that he is withdrawing from the contract, although he has no right to do so, the exhibitor is obliged to pay the participation fee. However, Organizer must allow as a credit the value of the expenses saved and the advantages it has gained by re-letting or otherwise using the exhibition area; the exhibitor shall not have any further rights due to the fact that the exhibition space is rented to others or used in another way. In addition, the exhibitor must pay 50% of the agreed participation fee as flat-rate compensation for expenses incurred by Organizer because the exhibitor has withdrawn from the contract and cancelled his participation in the trade fair without being entitled to do so. Organizer's right to claim further damages remains unaffected. The exhibitor can demand that the flat-rate compensation be reduced if he proves that Organizer has sustained less damage.

Organizer is entitled to withdraw from the contract if the exhibitor fails to meet his financial obligations to Organizer on time, Organizer has extended the deadline by 5 days and this deadline for payment has not been met. This applies especially if the exhibitor is in default of payments for the down payment of 50% for the projected participation fee. Organizer is also entitled to withdraw from the contract if the exhibitor neglects his duty arising from this contract to respect Organizer's rights, objects of legal protection and interests and Organizer can no longer reasonably be expected to adhere to the contract. In the aforementioned cases Organizer is entitled not only to withdraw from the contract but also to demand from the exhibitor the agreed participation fee as flat-rate compensation.

8 Force majeure, cancellation of the event

If Organizer is compelled, as a result of force majeure or other circumstances beyond its control (e.g. failure of the power supply), to vacate one or more exhibition areas, temporarily or for longer periods, or to postpone or curtail the trade fair, the exhibitors do not thereby acquire the right to withdraw or cancel, nor do they have any other claims against Organizer, in particular claims for damages.

If Organizer cancels the event because it cannot hold the event as a result of force majeure or other circumstances beyond its control, or because it has become unreasonable for Organizer to hold the event, Organizer is not liable for damages and disadvantages to exhibitors arising from the cancellation of the event.

9 Dates of setting up and dismantling / Assembly, staffing and dismantling of stand

a) In the halls:

Beginning of set-up at 12 p.m. on 5 March 2012.

Dismantling must be completed by 10 p.m. 9 March 2012.

b) All delivery and stand-construction vehicles must be removed from the halls and from the outdoor area by 6 pm on the last day of setting up, 6 March, 2012.

Vehicles which are still in the halls or the outdoor area after these times will be removed by Organizer at the risk and expense of the exhibitor concerned. Setting up must be finished by 6 pm at the latest. An extension is possible only in exceptional cases with the written permission of Organizer's Operations Department.

There will be a possibility for early move in which is subject to surcharge. Details will be published at a later stage.

The dates for assembly and dismantling, specified above must be observed. Stands not occupied by the last day of assembly may be disposed of as Organizer sees fit.

Exhibitors admitted to the fair undertake to participate in the event. The stand must be properly equipped and staffed by qualified personnel throughout the trade fair during the prescribed opening hours.

Particular attention should be paid to ensuring that the stand is already fully staffed when the trade fair opens. Exhibitors are not permitted to remove trade fair goods or dismantle their stands before the trade fair closes (5 pm on 9 March, 2012). If they break this rule, Organizer is entitled to demand a penalty of EUR 500.00.

Organizer is entitled to exclude from future trade fair any exhibitor whose stand is staffed by insufficiently qualified personnel during the trade fair's opening hours, who exhibits an incomplete range of goods or goods not admitted to the trade fair, who vacates or clears his stand before the end of the trade fair, or who otherwise infringes the Terms of Participation, without prejudice to Organizer's right to cancel the contract in accordance with Clause 7 or to a claim for all costs thereby incurred by Organizer.

10 Stand design and equipment (see also Technical Guidelines)

a) In the halls

Height:

The maximum booth construction and advertising height for one storey booth is 6.00 m.

The maximum booth construction and advertising height for two storey booth is 8.50 m.

The maximum booth construction and advertising height for two storey booth is 8.50 m.

Two-storey booth can only be built when the assigned booth area is 24 sqm and above.

Assuming that the Technical Guidelines are observed in designing and constructing a stand, drawings need to be submitted for raw space stand construction in the halls insofar as they are built by the exhibitor. On request, organizer will check submitted stand construction plans (submitted in two copies) for exhibitors. No specific approval will be issued.

All other stand constructions, multi-storey stands (see item 4.9 Technical Guidelines), mobile stands, stands with bridges, stairs, cantilevered roofs, galleries, etc.) and constructions on the outdoor area (see item 4.8 Technical Guidelines) require approval.

Multi-storey stand construction is permitted in the halls with the approval of a top-level certified structural engineer, who is employed by the exhibitor or recommended by organizer. Approval for the multi-storey stand depends on the position of the stand within the hall and the area it occupies. Stand drawings containing elevations and cross-sections, cutaway view, electricity layout, static test report or static load calculation, specification of construction must be submitted in duplicate to organizer's Operations Department for approval by the deadline specified, at the latest 8 weeks before stand assembly is to start.

In the halls for multi-storey structures covering more than 30 sqm, a fire extinguisher must be prepared for each 12 sqm of both storey from build-up period onwards. The structures of stand cannot hang on the structures of the hall. Material piling is not allowed on the two main electricity tunnels in the halls.

In the case of infringement of any of the conditions specified here, organizer is entitled to take action in accordance with the Terms of Participation, organizer will erect partition walls only upon request and at the exhibitor's expense. Exhibitors will receive, in good time, the order form for these walls and further stand walls (height 2.50 m) with the Exhibitor Manual. The stand sides bordering neighboring stands should be kept neutral, white and clear, so that they do not interfere with the design of the neighboring stand.

b) Outdoor Area

Height:

The maximum booth construction and advertising height for one storey booth is 6.00 m.

The maximum booth construction and advertising height for multi storey booth is 8.50 m. For double-storey booths whose second floor exceeding 30sqm, a fire extinguisher must be prepared for each 12 sqm of both storey from build-up period onwards. The area of the stand construction or building at the outdoor area can not exceed 1200 sqm and the height of the stand construction or building must be lower than or equal to two-storey buildings. All structures to be set-up in the outdoor area require the prior consent of organizer and get permission from a top level certified structural engineer. Multi-storey stand construction is permitted in the outdoor area with the approval of a top level certified structural engineer, who is employed by the exhibitor or recommended by organizer. Approval for the multi-storey stand depends on the position of the stand and the area it occupies. The required application forms as well as plans of ground and upper floor, elevations, cross-sections, electricity layout and static calculations or test reports, specification of construction and material must be submitted to organizer's Operations Department in due time, but at least 9 weeks before set-up begins.

At the set-up of facilities, especially buildings, all applicable regulations at the event site must be observed. Booth construction and material piling are not allowed on the facility well and drainage cover at the outdoor area.

For all construction work, allowance must be made for existing supply lines, distribution boxes, etc. Where these are located within individual stand areas, they must be accessible at all times. Attention must be paid to all existing supply pipes, foundations, distribution boxes, etc. during all setup work. Insofar as they are within individual stand areas, they must be accessible at all times. Stand structures may not be built nearer than 0.5 m to the border of neighboring stands unless organizer gives written permission for this. The stand sides bordering neighboring stand should be kept neutral, white and clear, so that they do not interfere with the design of the neighboring stand. Construction elements, stand signboards and banners must be arranged so that there is no unreasonable nuisance to neighbors. Misleading company signs must be removed at the request of the trade fair management. For all construction work, allowance must be made for existing supply lines, distribution boxes, etc. Where these are located within individual stand areas, they must be accessible at all times. Any underground work may only be commenced after approval by organizer's Operations Department. Exhibitors whose stands adjoin the enclosing fence of the trade fair grounds may not use the fence for their construction purposes. Use of the outside of the fence to carry advertising material is not permitted. Publicity balloons are not permitted on the trade fair grounds. In the case of infringement of any of the conditions specified here, organizer is entitled to take action in accordance with the Terms of Participation.

11 Safety Measures

During set-up and dismantling period in the outdoor exhibition area wearing of a safety helmet is compulsory. In the indoor exhibition area it is only compulsory for working personnel (e.g. contractors, forwarders etc.). It is necessary to wear safety helmets and safety belts and to carry out other safety measures against injuries that might be caused by falling objects in overhead work (height all of 2m).

12 Technical installations and other regulations

Applications for electrical installation, water, drainage, and telecommunication connections can be considered only if submitted in due time on the order forms available from Organizer. The precise terms of delivery and the connection fees are stated on these forms. All building structures on the trade fair grounds shall be executed in accordance with the legal requirements for construction materials. Revolving tower cranes, etc. must be secured according to regulations. Suspending advertising media or other loads from cranes is prohibited for safety reasons.

13 Restoration of the exhibition areas

All exhibition areas must be handed over to Organizer's Operations Department in their original condition by the stipulated date for completion of dismantling. At the end of the exhibition, exhibitors must remove from the site all the materials especially the double-sided carpet tape used from their stands by the respective timings stated in the "Operations Schedule". Organizer is entitled to charge the exhibitor concerned for the removal of excessive waste (stand construction debris, crates/pallets, cartons, packing materials or literature) by a contracting firm at the exhibitor's cost.

14 Use of equipment

Only cranes, fork-lift trucks and working platforms may be used that have been provided by the Organizer service partners responsible. In special cases, the consent of Organizer's Operations Department is required.

15 Transport of track-laying vehicles

Only track-laying vehicles with smooth track plates that are also approved for public roadways may be driven on the roads of the trade fair grounds. The transport of track-laying vehicles into the exhibition halls is permitted only with the express approval of Organizer's Operations Department. The exhibitor is fully responsible for any damage to road surfaces and hall floors.

16 Sales regulations

Direct sales and other services or deliveries made from the stand are not permitted. Exhibited goods must not be delivered to purchasers until after the trade fair closes. Sales are permitted only to wholesalers, retail or trade customers.

17 Catalogue, Internet, Visitor Information

An official trade-fair catalogue, an internet database and visitor information will be compiled for the trade fair. All exhibitors (including co-exhibitors and companies at joint stands) are included, with the name indicated in the application, in the alphabetical list of exhibitors in these media. The minimum entry contains the exhibitor's company name, hall and stand number in the alphabetical list of exhibitors. Exhibitors (including co-exhibitors and companies at joint stands) will be offered other entries, e.g. in the Product Index, and other forms of presentation in these media on a separate order form. The forms will be sent to applicants in good time. Organizer assumes no responsibility for the correctness and completeness of the catalogue, internet database and visitor information.

The exhibitor is solely responsible for the permissibility under law – and particularly the law on competition – of any advertisement placed in the trade fair catalogue, the internet database or the visitor information of Organizer at the instigation of the advertiser. Should third parties assert claims against Organizer on account of the impermissibility of the advertisement under law in general or the law on competition, the advertiser shall hold Organizer fully safeguarded against all claims asserted including all costs of any necessary defense in court on the part of Organizer. The same applies to exhibitor entries actuated by exhibitors in the trade fair catalogue, the Internet database or the visitor information of Organizer.

18 Exhibitors' and Workers' passes

Exhibitors' passes are issued only after payment of the participation fee, and the remuneration for the admission of any co-exhibitors. For the time in which the trade fair is held, each exhibitor receives the following number of exhibitors' passes free of charge:

| Hall | | | |
|----------------|--------|----------------|--------|
| Registered sqm | Passes | Registered sqm | Passes |
| 12 to 17 | 5 | 55 to 100 | 30 |
| 18 to 26 | 10 | 101 to 400 | 40 |
| 27 to 54 | 20 | > 400 | max 50 |

The number of exhibitors' passes is not increased for co-exhibitors. Additional exhibitors' passes are obtainable from the trade fair management and will be charged for. Exhibitors' passes are intended solely for stand personnel, and must not be passed on to unauthorized third parties, e.g. to persons or companies who wish to offer goods for sale or to render services at the trade fair centre without corresponding authorization from Organizer. All exhibitors' passes are numbered.

Workers' passes for setting up and dismantling of stands are available in the numbers required and will be charged for. They can be purchased on site at registration area during setting-up. These passes are valid only during the time of setting up and dismantling and do not authorize the holder to enter the trade fair centre during the event. Workers' passes must not be passed on to unauthorized third parties, i.e. to any third party not in a relationship of permanent or temporary employment with the exhibitor.

19 Circular letters

Once the stands have been allocated, exhibitors will be informed by circular of further details concerning preparation and organization of the trade fair.

20 Alterations

Organizer reserves the right to make alterations and additions in matters affecting technical arrangements and safety.

21 Liability and insurance

Considering the safety issue and to ensure the smooth operation of the show, MMI recommends all exhibitor and its contractors purchase 3rd party public liability insurance and relevant insurances towards employees and exhibits. The minimum insured amount for the public liability insurance should be no less than 5 million RMB.

MMI and its partners are neither liable for any personal damages or damages for exhibits nor liable for any compensation on lost material, theft and fire.

If MMI has to pay compensations due to the events related to the exhibitors' participation during the show, MMI has the right to ask the relevant exhibitors reimburse the compensation to MMI.

MMI is not liable for any direct or indirect personal injuries and property damages towards exhibitors, their representatives, and employees

If the exhibitors are entrepreneurs, legal persons under public law or special funds under public law, MMI is under no circumstances liable for damage to or loss of goods brought to the trade fair by the exhibitor or the stand fittings or furnishings. In this case, it is immaterial whether such damage or loss occurs before, during or after the trade fair. The same applies to vehicles left on the trade fair grounds by exhibitors, their employees or representatives. For his part, the exhibitor is liable for any culpable damage to persons or property caused by him, his employees, representatives and co-exhibitors and their exhibition articles or exhibition installations and equipment.

MMI is not liable for any lost, damages or delays occurred during the import / export procedures, such as customs declares, transportations, loading/unloading, for the exhibits. Exhibitors should purchase sufficient amount of transportation insurances.

22 Photography, filming, video recording, and sketching

Only persons authorized by Organizer and in possession of a valid Organizer pass may film, photograph, or make sketches or video recordings in the exhibition halls and the outdoor exhibition area. Under no circumstances may photographic or other images or recordings be made of other exhibitors' stands. If this rule is infringed, Organizer can demand that the recorded material be surrendered and take legal steps to achieve this end. Photographs of stands which are to be taken outside normal opening hours and need special lighting require Organizer's prior consent. Such photographs require the main ring circuit to be switched on by the hall electrician. The exhibitor will be charged the costs incurred, insofar as they are not borne by the photographer. Organizer is entitled to have photographs, drawings, films and video recordings made of events at the trade fair, of stands and exhibits, and to use them for advertising or general press publications.

23 Catering, deliveries to stands

Only companies approved for the event grounds may supply exhibition stands with food, beverages and/or flowers. Deliveries to exhibition stands are only permitted with restrictions. Organizer is authorized to allow deliveries to stands only at certain times. Detailed information on the possibilities of catering at the booth will be given in the exhibitor manual at a later stage but in due time before the trade fair starts.

24 Intellectual property rights

Any IPR disputes between exhibitors regarding to any exhibits, promotional materials shall be dealt among exhibitors and MMI shall not be hold responsibility for any of the disputes.

25 Verbal agreements

All verbal agreements, individual and special arrangements are valid only with Organizer's written confirmation.

26 Regulations for use

Exhibitors must comply strictly with the building and use rules for the event grounds. Exhibitors are not permitted to spend the night in the halls or on the outdoor area. Exhibitors must take the other participants in the event into consideration, must not act contrary to public policy and must not misuse their participation in the event for ideological, political or other purposes which have nothing to do with the event.

27 Period of limitation, period of exclusion

All the exhibitor's claims against Organizer arising from the stand rental, and all legal proceedings in connection therewith, lapse after a period of six months. This period of limitation starts at the end of the month in which the closing date of the fair falls. Notwithstanding the provisions set out in Clause 21, any complaints about invoices are to be made in writing within a period of exclusion amounting to 14 days following receipt of the invoice concerned.

28 Place of performance, applicable law

Shanghai shall be the place of performance, also for all financial obligations. Only the law of the People's Republic of China shall apply.

29 Jurisdiction, arbitration agreement

The following shall apply to exhibitors incorporated in the PR of China:

In the event of any dispute, controversy or claim (collectively, "dispute") arising out of or relating to this rental contract, or the breach, termination or invalidity of this rental contract, both parties shall attempt in the first instance to resolve such dispute through friendly consultations. If any dispute is not resolved by friendly consultations, then any party may bring an action at the court which has jurisdiction at the registered address of Organizer.

The following shall apply to exhibitors incorporated or with their principal place of business outside the PR of China:

In the event of any dispute, controversy or claim (collectively, "dispute") arising out of or relating to this rental contract, or the breach, termination or invalidity of this rental contract, the both parties shall attempt in the first instance to resolve such dispute through friendly consultations. If any dispute is not resolved by friendly consultations, then any party may submit the dispute to the China International Economic and Trade Arbitration Commission Shanghai Sub-Commission for arbitration in Shanghai in accordance with its rules of arbitration procedure.

30 Data protection

In compliance with data protection legislation, the person-related data of the exhibitor is processed and used for fulfilling the business purposes of Organizer as well as being forwarded to third parties in order to above all fulfill the purpose of the contract concerned.

31 Severability Clause

Should the provisions set out in the Terms of Participation or Technical Guidelines be or become legally invalid or incomplete, the validity of the other provisions or the contract concerned remains unaffected. In such a case, the contracting parties undertake to replace the invalid provision and/or fill the gap with a provision with which the contracting parties are most likely to achieve the economic purpose they pursue. – In case of divergence between the English and the Chinese text, the English shall prevail.